



Cleveland Tramrail® Provides Material Handling Distributor Quality and Versatility

Industry:

Material Handling Manufacturer

Product:

Mezzanines, Platforms, stair cases, and pallets

The Problem:

System in new building that could be easily expanded

The Solution:

Ceiling Mounted Tarca® System



The Cleveland Tramrail® Tarca® System More Than Serves Its Purpose

Maybury Material Handling Equipment knows a thing or two about moving things around. For over 30 years, Maybury has served the diverse material handling needs of New England as a provider of everything from conveyors and lift tables to fork trucks and Gorbels® cranes.

So when the company built another facility in 2004, it didn't need to look far for the best lifting solution for its fabrication process. The old facility had a top-running I-beam crane, but Maybury decided to install a Cleveland Tramrail® system for its quality and versatility.

"In the design phase, we looked at a few different systems. It came down to quality versus cost and pricing of the crane, the Cleveland Tramrail® name, and just the advantages of a patented track system," said Jay Mercadante, Systems Designer for Maybury.

Those advantages include a hardened running track that won't bend or peen like I-beam, and the comfort of knowing that the system could be expanded to serve future needs without concern for compatibility of components. An added benefit of the system is having a working showcase of the Tarca® system for potential customers. "We do frequent tours of our facility with prospective customers," said Mercadante.

"We couldn't possibly move these large items any other way," said the Supervisor Assistant. "The Cleveland (Tramrail) cranes make it possible for us to move them around in a way no other product can. We're able to move items quickly without delay, without waiting for a forklift or something."

"This crane more than serves its purpose," said Don Hulse, the primary operator of the crane at Maybury. "I use it every single day. It's like night and day compared to our older crane."